

# Pedro Iniesta Escribano



## Product Designer, UX Designer, MBA

I'm a UX and Product Designer who helps teams and startups shape, design, and deliver user-centered digital products, from zero to launch.

Beyond UX & UI, I often support or lead product definition, team alignment, and delivery planning, especially in early-stage or fast-paced environments.

Whether you need design execution, product clarity, or someone who can help structure the path from idea to MVP, I can step in and move things forward.

## Experience

- **Freelance – Product Designer, UX**

*June 2016 - Present*

Delivered 32+ projects across diverse industries, delivering growth and evolution.

Specialized in end-to-end product design, from research to implementation, working with top-class international multi-skilled teams, achieving business goals.

Both specialized on Consumer Products or SaaS Products, B2B & B2C, Web or Native iOS Apps, Small Environments or Large Ecosystems.

- **Softtek – Senior UX Designer**

*February 2022 - November 2023 (Contractor)*

Led cross-functional teams to deliver a unified digital experience across B2C and B2B platforms, and designed a SaaS-like platform that improved operational efficiency by 30% for TUI Group.

- **Cloud District – UX Design Consultant**

*October 2020 - December 2021 (Contractor)*

Design & Strategy for digital transformation projects, improving user acquisition & retention across different industries.

- **Machiina – UX/UI Designer**

*June 2016 - October 2017 (Contractor)*

User experience design for the online shop of one of the largest supermarket and e-commerce in Spain and Europe, improving user adoption rates by 20% through data-driven design solutions, and increasing

- **Freelance – Web Designer & Developer**

*September 2014 – April 2016*

Digital Graphic Design & Code, mostly on HTML, side job while studying at college.

## Education

- **Master of Business Administration (MBA)**, Escuela de Organización Industrial, 2017-2018

- **Bachelor in Graphic Design**, IED Madrid, 2012-2016

- **Software Development Diploma**, IES Mare Nostrum, 2010-2012

## Key Achievements

- Increased online sales in 2 leading retail e-commerce brands in Europe.
- Boosted user engagement by 35% by redesigning the user journey.
- Improved operations and timelines of an in-house logistics SaaS solution by optimizing UX workflows and achieving new milestones in operational excellence.
- Accelerated MVP launches through efficient prototyping and user research.

## Portfolio

- [pedroiniesta.net/portfolio](https://pedroiniesta.net/portfolio)

## Contact

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### Email

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### LinkedIn

- [linkedin.com/in/pedroiniestaescribano](https://linkedin.com/in/pedroiniestaescribano)

### Location

- Madrid, Spain

## Skills & Tools

- Product Design, Service Design  
UX Design, UX Research, UI Design  
Web Design, CRO Design, B2B, B2C  
Mobile iOS & Android Native Design  
Ideation, Innovation, Prototyping, Testing,  
Design Thinking, Accessibility, Usability  
Evaluation, Information Architecture,  
User Research, Quantitative, Qualitative,  
Interaction Design, Process Automation,  
Rapid Prototyping, Roadmap, Metrics.
- Design Leadership in multidisciplinary teams.
- Project Management, Agile + Lean,  
Software Analyst, SaaS, CMS, CRM, ERP,  
CRO, e-commerce
- Design & Development Collaboration
- Figma, Miro, Sketch App, Miro, FigJam,  
PenPlot, Jira, Amplitude, Full Story, Hotjar  
HTML, JS, CSS, React, Angular, Python,  
SQL, C#, Git, Datadog, CMS
- UX Design for IA, AI LLM Environments, AI  
Gen, AI Research, n8n, Chat GPT, Gemini,  
Claude, v0, Lovable, UX Pilot, Github  
Copilot, Cursor